

Session 07-01 - Descriptive Statistics Essentials

Section 07: Probability & Statistics

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Entry Quiz - 10 Minutes

Quick Review from Section 06

Test your understanding of Integration

1. Find $\int x \cdot e^x \, dx$ using integration by parts.
2. Evaluate $\int_0^1 (2x + 1) \, dx$
3. A company's marginal profit is $MP(x) = 60 - 2x$. Find the profit function if $P(0) = -100$.
4. Find the area between $y = x$ and $y = x^2$ from $x = 0$ to $x = 1$.

Welcome to Probability & Statistics!

New Section Overview

Section 07 covers essential exam topics:

- Session 07-01: Descriptive Statistics (today)
- Session 07-02: Basic Probability Concepts
- Session 07-03: Combinatorics & Counting
- Session 07-04: Conditional Probability
- Session 07-05: Bayes' Theorem
- Session 07-06: Contingency Tables
- Session 07-07: Binomial Distribution
- Session 07-08: Mock Exam 2

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! Important

Probability accounts for approximately 25% of the Feststellungsprüfung!

Learning Objectives

What You'll Master Today

- Calculate measures of central tendency: mean, median, mode
- Compute measures of spread: range, variance, standard deviation
- Interpret data distributions using histograms and box plots
- Work with frequency distributions and relative frequencies
- Apply statistical concepts to business scenarios

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Note

This is foundational material - brief coverage to prepare for probability!

Part A: Measures of Central Tendency

The Three Averages

How do we summarize a data set with a single number?

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Three Measures of Center

1. Mean (Mittelwert): $\bar{x} = \frac{\sum x_i}{n}$
2. Median (Zentralwert): Middle value when data is sorted
3. Mode (Modalwert): Most frequently occurring value

Example: Sales Data

Monthly sales (in thousands €) for a store:

12, 15, 14, 18, 15, 22, 15, 16, 14, 19

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Mean:

$$\bar{x} = \frac{12 + 15 + 14 + 18 + 15 + 22 + 15 + 16 + 14 + 19}{10} = \frac{160}{10} = 16$$

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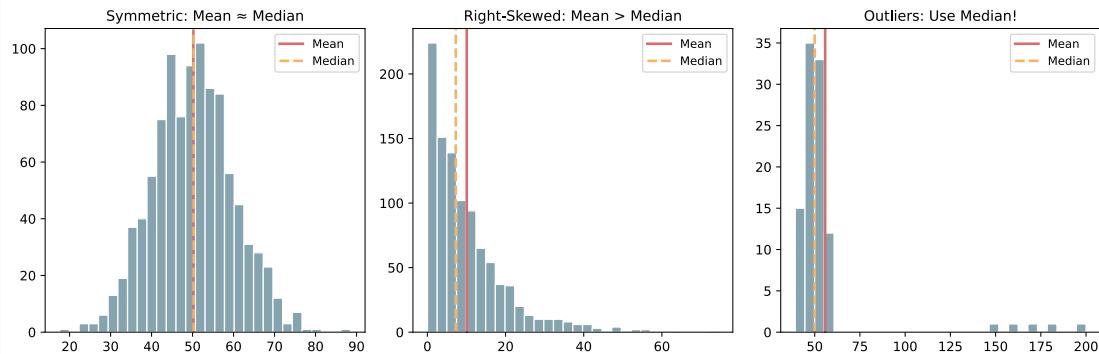
Median: Sort: 12, 14, 14, 15, 15, 15, 16, 18, 19, 22

Middle values: $\frac{15+15}{2} = 15$

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Mode: 15 (appears 3 times)

When to Use Each Measure



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💡 Tip

- Mean: Best for symmetric data without outliers
- Median: Best for skewed data or data with outliers
- Mode: Best for categorical data

Part B: Measures of Spread

How Spread Out Is the Data?

Two datasets can have the same mean but different spreads:

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Dataset A: 48, 49, 50, 51, 52 (mean = 50)

Dataset B: 10, 30, 50, 70, 90 (mean = 50)

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ℹ Note

We need measures to quantify this difference!

Range

Simplest measure of spread:

$$\text{Range} = \text{Maximum} - \text{Minimum}$$

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Dataset A: Range = $52 - 48 = 4$

Dataset B: Range = $90 - 10 = 80$

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⚠ Warning

Range only uses two values - sensitive to outliers!

Variance and Standard Deviation

❗ Variance (Varianz)

Population variance:

$$\sigma^2 = \frac{\sum (x_i - \mu)^2}{N}$$

Sample variance:

$$s^2 = \frac{\sum (x_i - \bar{x})^2}{n - 1}$$

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❗ Standard Deviation (Standardabweichung)

$$\sigma = \sqrt{\sigma^2} \quad \text{or} \quad s = \sqrt{s^2}$$

Calculation Example

Data: 4, 8, 6, 5, 3, 2, 8, 9, 2, 5 ($n = 10$)

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Step 1: Calculate mean

$$\bar{x} = \frac{4 + 8 + 6 + 5 + 3 + 2 + 8 + 9 + 2 + 5}{10} = \frac{52}{10} = 5.2$$

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Step 2: Calculate deviations squared

$$(4 - 5.2)^2 + (8 - 5.2)^2 + \dots = 1.44 + 7.84 + 0.64 + 0.04 + 4.84 + 10.24 + 7.84 + 14.44 + 10.24 + 0.04 = 57.6$$

...

Step 3: Variance and SD

$$s^2 = \frac{57.6}{9} = 6.4 \quad \Rightarrow \quad s = \sqrt{6.4} \approx 2.53$$

Part C: Frequency Distributions

Organizing Data

Raw data: Test scores of 30 students

65, 72, 78, 81, 65, 73, 85, 92, 78, 72, 65, 88, 91, 73, 78, 82, 76, 72, 85, 78, 65, 73, 82, 79, 88, 73, 78, 85, 92, 78

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Question: How can we summarize this data effectively?

Frequency Table

Score Range	Frequency	Relative Frequency
60-69	4	$4/30 = 13.3\%$
70-79	14	$14/30 = 46.7\%$
80-89	9	$9/30 = 30.0\%$
90-99	3	$3/30 = 10.0\%$
Total	30	100%

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💡 Tip

Relative frequency = Frequency / Total = Probability interpretation!

Histogram Visualization



Break - 10 Minutes

Part D: Box Plots (Five-Number Summary)

The Five-Number Summary

! Five-Number Summary

1. Minimum (Min)
2. First Quartile (Q1) - 25th percentile
3. Median (Q2) - 50th percentile
4. Third Quartile (Q3) - 75th percentile
5. Maximum (Max)

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Interquartile Range (IQR): $IQR = Q3 - Q1$

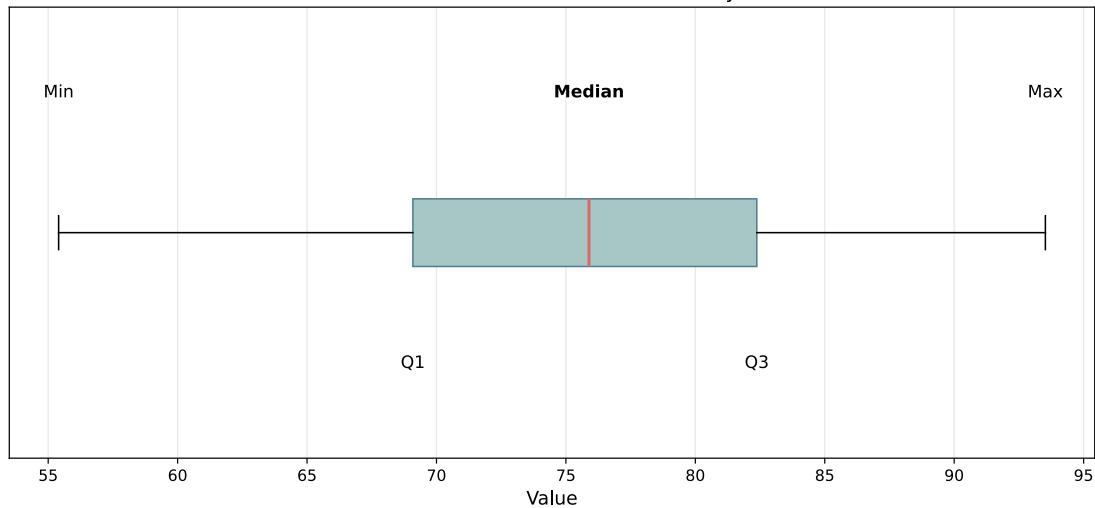
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Tip

IQR contains the middle 50% of the data!

Box Plot Visualization

Box Plot with Five-Number Summary



Detecting Outliers

Outliers are values that fall outside:

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Lower fence: $Q1 - 1.5 \times IQR$

Upper fence: $Q3 + 1.5 \times IQR$

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Example: If $Q1 = 65$, $Q3 = 85$, then $IQR = 20$

- Lower fence: $65 - 1.5(20) = 35$
- Upper fence: $85 + 1.5(20) = 115$

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Any value below 35 or above 115 would be an outlier.

Part E: Business Applications

Quality Control Example

A factory measures the diameter of manufactured bolts (in mm):

10.2, 10.1, 10.0, 10.3, 9.9, 10.1, 10.0, 10.2, 10.1, 10.0

Target: 10.0 mm with tolerance ± 0.3 mm

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Calculate:

- Mean: $\bar{x} = 10.09$ mm
- Standard deviation: $s = 0.12$ mm

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i Note

If we assume normal distribution, approximately 99.7% of bolts will be within $\bar{x} \pm 3s = 10.09 \pm 0.36$ mm, which is within tolerance!

Sales Analysis Example

Weekly sales data for 8 weeks (in €1000):

45, 52, 48, 55, 62, 50, 48, 56

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Measure	Value	Interpretation
Mean	€52,000	Average weekly sales
Median	€51,000	Typical week
Std Dev	€5,300	Sales variability
Range	€17,000	Max spread

Guided Practice - 15 Minutes

Practice Problems

Work in pairs

Problem 1: Customer wait times (minutes): 3, 5, 2, 8, 4, 6, 3, 7, 2, 10

- Calculate mean, median, and mode
- Calculate variance and standard deviation
- Is the mean or median a better measure of center? Why?

Problem 2: Create a frequency table for exam scores:
75, 82, 91, 78, 85, 68, 73, 88, 95, 79, 82, 76, 84, 90, 77

Connection to Probability

From Statistics to Probability

Key connection:

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Relative Frequency \approx Probability

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Example: If 30% of customers wait more than 5 minutes, then the probability that a randomly selected customer waits more than 5 minutes is approximately 0.30.

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! Important

This is the frequentist interpretation of probability - probability equals long-run relative frequency!

Wrap-Up & Key Takeaways

Today's Essential Concepts

- Mean, median, mode measure center differently
- Variance and standard deviation measure spread
- Box plots show distribution shape and outliers
- Relative frequency connects to probability
- Choose the right measure based on data characteristics

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Coming Next

Session 07-02: Basic Probability Concepts - sample spaces, events, and probability rules!

Homework Assignment

Tasks 07-01

- Calculate descriptive statistics for business datasets
- Interpret measures in context
- Create and interpret frequency distributions
- Prepare for probability concepts

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Note

This material is foundational - make sure you're comfortable before moving to probability!